

A photograph of a modern glass and steel building, identified by the PwC logo on its upper right corner. An Italian flag is flying on a pole in the foreground on the left. The scene is captured from a low angle, looking up at the building against a clear sky. The entire image is framed by a white border.

# PwC Mexico opportunities for Italian EPs

# Content

- International Business Center
- Italian Desk – Business Developer
- Book keeping and tax compliance
- Application process
- Useful tips
- FAQ's

# International Business Center

IBC promotes the business solutions you offer and helps you manage and grow the relations with your accounts, generating more revenue and new clients.

IBC has strong relationships with Mexican institutions (governmental and others), such as ProMexico and COMCE strategic partners that support foreign investment in Mexico.

## Italian Desk

The Italian Desk is the specialized team from the IBC that acts as a consultant for the Italian business community and offers the professional from PwC firm.

Click on the image to see the video from the Italian Desk



# Italian Desk – Business Developer

## **Job description:**

- Support growth and expansion of Italian companies through services offered by PwC or connecting them to network of PwC.
- Generate networks and relations with the Italian business community in Mexico to increase sales for PwC with Italian Companies in Mexico.

# Italian Desk – Business Developer

## Opportunity Details:

**Location: Mexico City, Mexico**, opportunity might be reallocated in this cities depending on the Company's request: **Monterrey, Querétaro, Puebla.**

## Detailed information:

<https://opportunities.aiesec.org/opportunity/724615>

**4 vacancies**

**Profile:** Business Administration, Sales

**Earliest start Date:** March 31st

**Duration:** 12 months



# Book keeping and tax compliance

## **Job description:**

- Management of Italian accounts that use the Book-keeping and Tax Compliance services Register tax stamps
- Attend meetings with CEOs and CFOs of Italian companies to propose the services of PwC.
- Participation in events organized by the Italian Chamber of Commerce in Mexico to identify potential customers.

# Book keeping and tax compliance

## **Opportunity details:**

**Location: Mexico City, Mexico**

## **Detailed information:**

<https://opportunities.aiesec.org/opportunity/715273>

**1 vacancy**

**Profile: Accountant**

**Earliest start Date: March 31st**

**Duration: 12 months**

# Application process



# Application Process

## 1.- Send your CV to:

[pwc.manager@aiesec.org.mx](mailto:pwc.manager@aiesec.org.mx)

## 2.- Interviews

3 interviews are required to complete the process.  
If you don't continue to the next interview, we will notify you by email.

## 3.- Selection

If you get selected, we will send you an acceptance email with next steps for your arrival.

# FAQ's

# FAQ's

## ***How long is the process?***

From the moment that you send your CV to the selection, the process can take up to one week and a half.

## ***If I get selected, what are the next steps?***

You will receive instructions regarding the immigration process for your visa in the Mexican consulate or embassy and reception logistics.

## ***How long does it take to have a response from PwC?***

PwC takes from 1-3 days to notify you if you continue in the process. AIESEC notifies you if you get accepted or not.

## ***What benefits do I have?***

Only for Italian desk business developer will receive a paid telephone and quarterly performance bonus. Both Book Keeper and Business developer will receive a personal computer and a scholarship of 11,000 MXN which is enough for basic living costs, rent and personal development activities. You will receive a student card that will allow you to have discounts in museums and more.

## ***Who will receive me in Mexico?***

AIESEC in La Salle servicing team is in charge of your airport reception, hosting and showing you housing options that you will rent.

# Thank You!

José Manuel Martínez  
National Vicepresident  
M: +52 1 55 8569 6779  
[pwc.manager@aiesec.org.mx](mailto:pwc.manager@aiesec.org.mx)

Daniel Palacios  
National Vicepresident  
[dpalacios@aiesec.org.mx](mailto:dpalacios@aiesec.org.mx)  
M: +52 1 55 5909 1987  
AIESEC México  
O: +52 55 52 65 9520

Mexico City

